Quarterly Board Meeting Minutes

of The Studebaker Drivers Club

October 8, 2017

- I. Meeting was called to order by President, Tom Curtis, at 4:01 PM Eastern Time.
- II. Roll Call was taken by Secretary, Cindy Foust. Present were: Tom Curtis, President; Don Jones, Vice President; Jane Stinson, Treasurer; Cindy Foust, Secretary; Carl Thomason, Past President. Directors present were: Bob Henning, Crossroads Zone; Frank van Doorn, North Central Zone; Malcolm Stinson, Pacific Southwest Zone; Duane Miller, Upper Mississippi Valley Zone; Peter Bishop, Northeast Zone; Warren Thompson, International Zone; James Bell, Pacific Can-Am Zone; Lanny McNabb, Southeast Zone; and Bob Canada, South Central Zone. Paul Johnson, Atlantic Zone was absent.
- III. Lanny McNabb made the motion to approve the minutes from the Board of Directors Meeting of July 9, 2017. The motion was seconded by Don Jones, and passed by all board members present.
- IV. Don Jones reported on the progress being made with the upcoming changes to Turning Wheels. Printing will be moved to their New Hampshire facility as they have a better production time. We'll receive an 8% discount when the submission deadline is met (8th 18th of each month); they take 7 days to print the issues and get them in the mail. The January issue will be portrait format, all color, perfect bound (no staples), and glossy paper. Issues will be mailed in poly bags, less expensive than the white envelopes. We are aware of issues with the Canadian delivery system, as members have complained about receiving their TW up to 30 days late.
- V. Don Jones reported on elections. Willing candidates are hard to find for Regional Managers positions, Don will seek help from zone directors. One zone director position will be opening, as the current director will not be seeking re-election.
- VI. Tom Curtis recommended we send the SDC Templates to the SNM for archiving. Carl Thomason made the motion, seconded by Duane Miller; motion passed by all board members present. Duane asked if there would be a fee structure for SDC members requesting copies of templates. Tom said that would be set by the SNM. Tom had requested that SDC be given credit for the donation of the templates.
- VII. Tom Curtis updated board members on the letter we sent to SNF regarding questions we had on their recent audit. Our questions had been referred to the firm that conducted their audit.

Peter Bishop reported that he recently received his notice from Mark Wheeler, and noted that the SNF donation check-off box still is present on the renewal form. Don Jones stated that Mark orders renewal forms in bulk; and is depleting his supply. Jane reported that donations are still going to the SNF; so this has had minimal effect.

Don Jones will also follow up with SNF President, Chris Collins as to the status of their reply to our questions.

VIII. Tom Curtis reported on a conference call he and Don Jones had with Attorney Mike Malumutt regarding a contract between SDC and SNF, as well as a contract with SNM. Attorney Malumutt submitted samples of contracts that we can use. He estimated the cost may be approximately \$1,000. Should the cost exceed that, the full board will be notified, for a vote. Tom will forward copies of these contracts to the board members.

SNM is already on board and ready to sign a contract when one is presented.

- IX. The 2017 International Convention held in South Bend reconciliation has been completed by Treasurer, Jane Stinson, and sent to all board members for their review. There were no questions for Jane. The format she used was easy to understand. Well done Jane.
- X. Duane Miller asked if there will be a report on the survey forms from the 2017 International Convention. Tom said a report will be forthcoming.
- XI. Denny Foust and James Bell reported on the progress being made with the 2018 International Convention in Tacoma WA.

James reported that he was able to renegotiate a contract on the Tacoma Dome for the indoor swap meet. The fee dropped from \$9,500 to \$7,000, and now covers 1/3 of the exhibition hall, instead of 1/4th as on the previous contract. Once the Tacoma Dome contract is in place, meet registration and vendor contracts can be finalized.

Per the contract on Tacoma Dome Lot A (outside vendors, car corral, trailer parking, general parking), we are unable to charge a parking fee for attendees; we need to include a parking fee on the vendor and general registration forms.

The committee is planning tours; including a driving tour of the LeMay Marymount Museum.

Denny made contact with Griot's Garage at Hershey. They are interested in discussing sponsorship. Denny will follow-up this week.

James also stated that concessions made by LeMay ACM amounted to approximately \$10,000 in savings to their contract. Griot's, as well as other businesses in the area, usually contribute products to groups. James and Denny will discuss other options this week.

Jane stated that the vendor swap meet is the responsibility of the host chapters. With the renegotiated Tacoma Dome contract, the chapters should break even, or see a modest profit.

XII. Misc discussion: Malcolm expressed concern about the dropping membership in the California regions. Carl said he'd bring this up at their upcoming Zone Meet.

At 5:12 PM Eastern Time, Duane Miller made the motion to adjourn the meeting, seconded by Lanny McNabb. Motion passed by all board members present.

Respectfully submitted,

Cindy Foust, SDC Secretary