SDC Quarterly Board of Directors Meeting

Oct. 11, 2020

I. SDC President, Denny Foust called the meeting to order at 4 PM Eastern time.

Attendees: Roll Call was taken by Secretary, Cindy Foust. Officers present were: Denny Foust, President; Don Jones, Vice President; Jane Stinson, Treasurer; Cindy Foust, Secretary; Tom Curtis, Immediate Past President. Directors present were: Tom Sexton, Upper Mississippi Valley Zone; Frank Philippi, Atlantic Zone; Steve Grant, Northeast Zone; Bob Henning; Crossroads Zone; Don Cox, South Central Zone, Jon Stalnaker Sr., Pacific Southwest Zone, Warren Thompson, International Zone; Mark Carson, Pacific-Can Am Zone, Allan Diaz, Southeast Zone. Will Sander, North Central Zone was absent. Carl Thomason, Parliamentarian was also present.

II. Minutes of the July 12, 2020 Quarterly Board Meeting and the Special Board Meeting held on September 13, 2020 were approved on a motion by Mark Carson, seconded by Warren Thompson, and passed unanimously by all board members present.

III. Don Jones: Sheridan Press Contract:

Don Jones reported on contract options for the printing of TW. After review of 4 options, Don narrowed the search to 2: Sheridan Press and Walsworth. Sheridan offered discounts for signing the contract ASAP. This would be a 3-year contract; the first-year pricing would remain the same as current pricing, a 3% increase for 2nd year of the contract, and no increase the 3rd year. Don requested authorization to sign the contract. Jane Stinson made the motion to accept the Sheridan contract, and allow Don Jones to sign it; motion was seconded by Warren Thompson; and passed unanimously by all board members present.

IV. <u>Don Jones: Assistant Editor Position:</u>

Don Jones updated us on the search for an assistant editor for Ann Turner. Opportunities for SDC would include, but not be limited to the following: assist with meeting printing deadlines, expand and improve TW, assist with marketing, this individual would have access to Ann's files to assure continuity in the event Ann is unable to perform, research individuals to write articles for TW, etc. Don anticipates a salary in the \$12,000 to \$14,000 range. Don anticipates a starting date of January 1, 2021.

Don Jones is recommending we consider Mike Jones. Mike, who resides in Texas is an SDC member; retired from FAA, has experience in publications, marketing, and photography. Mike currently works part-time, which is subject to change in the near future.

Jane Stinson spoke regarding budget concerns. Revenue has been dropping since 2015. If we approve this position, funds will need to be transferred from the investment account.

Jon Stalnaker asked if we have seen results of the recent dues increases. Per Don Jones, although we have seen some movement in revenue with the dues increase which became effective in April 2020; it is premature to realize any results yet.

Jane Stinson made the motion to move up to \$100,000 from the investment account to the checking account. Bob Henning seconded the motion; the motion passed unanimously by all board members present.

Don Jones made the motion to hire Mike Jones as the Assistant Editor at a salary up to \$14,000; the motion was seconded by Mark Carson, and passed unanimously by all board members present.

V. Don Jones, Elections:

Don Jones complimented all directors for their assistance in filling all nominations for Directors and Zone Coordinators for the current election cycle. Don is asking all directors to assist with filling Regional Manager position that have openings. Don's goal is to have all positions filled by November 1, 2020.

Denny Foust thanked Zone Directors Frank Philippi and Jon Stalnaker, who have succeeded in filling all positions up for election within their zones.

VI. Denny Foust: Website update:

Denny has been in touch with Mark Wheeler regarding the progress of updates to website. Mark has a prototype out there; which Denny has looked at. A demo should be available for review by January 1, 2021. The updates will be more compatible with all devices.

VIII. <u>Denny Foust: Chief Judge:</u>

Denny Foust put out the plea for a Chief Judge. Carl Thomason suggest contacting Peter Wendt. Jon Stalnaker had spoken with former Chief Judge, Ed Smith, who has a suggestion. Tom Sexton will contact Peter Wendt.

IX. <u>Comments from Allan Diaz:</u>

Allan spoke on his proactive plans to reach-out to SDC members in South Carolina. This Region has become dormant. They need a Regional Manager who will work, along with Allan, to rejuvenate the chapter, and seek out new members. Allan will share his email, which was sent to Denny Foust, with the rest of the board.

X. Denny Foust: Clarification on the Immediate Past President Position:

Per a conversation Peter Bishop had with Parliamentarian, Carl Thomason, wherein Peter declined the position of Immediate Past President when he submitted his letter of resignation, Carl confirmed that Tom Curtis would remain as the Immediate Past President.

XI. Denny Foust: Annual Chapter Audits:

Denny has spoken with Mark Wheeler regarding changes to the annual audit form which needs completed by all chapters, and is available on the website. Suggested changes would be: a more user-friendly form with dropdown boxes to indicate zones, is "clickable" to email the completed form to Bill Huther, and the Zone Directors. Mark is to submit an estimate on costs to Denny before proceeding with implementation.

XII. <u>Denny Foust: SDC Representative to SNF Board:</u>

Denny Foust made the motion to appoint Carl Thomason as the SDC representative to the SNF Board. Tom Curtis seconded the motion; motion passed by all board members present.

XIII. New Business:

A. 2021 IM Hotels:

Denny Foust reported hotel contracts are coming in for the 2021 IM. He would prefer SDC Board members and the Executive Committee reserve rooms at the Baymont. The Baymont will provide a conference room, free of charge. The other hotels do not have a conference room that could accommodate the Board meeting. The Baymont is updating their phone system and will be able to take reservations shortly. Denny will advise board members when they are able to take reservations.

B. Forum:

Denny Foust wanted to make sure the board was aware of problems with Internet Explorer. Clark Novak had sent an email addressing the issue to members of the forum.

C. May 2021 Celebration in South Bend:

Historically, South Bend had the second longest defense production market in the nation. As such, the STUDEBAKER National Museum, The Center for History, AM General, and Bendix are leading the efforts to commemorate and acknowledge that fact.

All exhibits begin in May of 2021 and will include a lot of interesting historical information and photography. It is our intention to coordinate the May 2021 Turning Wheels issue with South Bend's celebration and feature STUDEBAKER Military Vehicles all the way back from the Civil War, and up to current times.

XIV. Adjournment:

Tom Sexton made the motion to adjourn; motion was seconded by Warren Thompson. The meeting adjourned at 5:19 PM Eastern Time.

Next meeting dates:

EC: Nov. 1, 2020

BOD: Jan. 10, 2021

Respectfully submitted,

Cindy Foust

SDC Secretary