

# SDC Quarterly Board of Directors Meeting

October 10, 2021

- I. SDC President, Denny Foust called the meeting to order at 4:02 PM Eastern time.

Attendees: Roll Call was taken by Secretary, Cindy Foust. Officers present were: Denny Foust, President; Jane Stinson, Treasurer; Cindy Foust, Secretary; Tom Curtis, Past President. Directors present were: Frank Philippi, Atlantic Zone; Harvey Snitzer; Crossroads Zone; Don Cox, South Central Zone, Ed Smith, Pacific Southwest Zone, Warren Thompson, International Zone; Mark Carson, Pacific-Can Am Zone; Steve Grant, Northeast Zone; Will Sander, North Central Zone; Tom Sexton Upper Mississippi Valley Zone; and Allan Dias, Southeast Zone. Don Jones, Vice President was absent. Carl Thomason, Parliamentarian was also present. Milt Yoder, guest also attended the meeting.

- II. Minutes of the 57<sup>th</sup> International Meet, held on September 8, 2021 in Indianapolis were approved on a motion by Tom Sexton, seconded by Frank Philippi, and passed by all board members present.

III. Vendor Concerns: Milt Yoder

Milt reviewed the letter sent to the board from Stephen Cade, Jim Lime and Milt Yoder which expressed concerns regarding low sales and turnout at the 57<sup>th</sup> IM.

They feel factors contributing to this are:

1. Attendees are maturing and no longer restoring as many vehicles, and SDC membership is dropping
2. Absence of younger members dues to the timing of the meet: school in session  
Carl responded: years ago, this was researched. Schools all have different opening and closing times; leaving a window of 3 weeks in June, 1 week in July & August. Hotel costs are higher during the summer as well.
3. Due to Covid, boarders were closed to international attendees, especially Canada & Australia
4. ASC and AOAI have separate meets during the same time frame
5. ASC and AOAI members, and potential new SDC members have to pay to attend the swap meet
6. On-line sales continue to grow, more buyers are buying on-line, and on-line sales reach a larger audience (who aren't interested in SDC/club membership)
7. The \$60 late registration fee is too high  
Jane Stinson stated the \$60 was never meant to be a day pass. Only an incentive to get members to register earlier

Suggestions from board members:

1. Open a day for ASC AOA and non-members to attend at a nominal cost
2. Have vendors stay open beyond noon on Saturdays
3. Have Saturday be a day pass/pay at the gate
4. The lack of "Specialty" Vendors: interiors, panels, etc. is a concern
5. Other car clubs are having the same problems
6. A pass to attend the swap meet only (Jane said this would be difficult to manage)
7. Vendors should consider pricing; which seems to be a deterrent

Jane Stinson, as International Meet Chair, felt we should offer a \$20 per person day pass on Friday so unregistered persons could attend the swap meet. Because, we would have no ability to check SDC membership at the gate. Vendors should be aware of the day-pass/wrist bands and provide feedback to the IM Chair.

The board also discussed the necessity of voting when registration fees are adjusted. Cindy Foust suggested the IM Chair, the IM Committee, and the club treasurer should set the fees. As, costs could vary from IM to IM.

Jane made the motion to have the IM Chair/IM Committee/ SDC Treasurer make the decision on IM Meet registration fees/day-pass fees. Motion seconded by Steve Grant. All board members present, except Mark Carson, voted in favor of the motion.

#### **IV. Executive Session:**

At 4:42 PM Eastern Time, the SDC BOD entered into an Executive Session.  
The Executive Session ended at 4:57 PM Eastern Time.

Motion was made by Jane Stinson to proceed with the action discussed in Executive Session, the motion was seconded by Warren Thompson; and passed unanimously by all board members attending the meeting (NOTE: Don Jones, Vice President was absent).

#### **Adjournment:**

The meeting adjourned at 5:08 PM Eastern Time.

Respectfully submitted,

Cindy Foust

SDC Secretary

#### **Next meeting dates:**

EC: Nov 7, 2021

BOD: Jan 9 or 16, 2022