Quarterly SDC Board Meeting April 16, 2023

SDC President, Denny Foust called the meeting to order at 4:00 PM Eastern time.

Attendees: Secretary Cindy Foust took Roll Call. Board Members present were Denny Foust President; Don Jones, Vice President; Jane Stinson, Treasurer; Cindy Foust, Secretary; Tom Curtis, Past President; Mark Carson, Pacific Can Am Zone; Steve Grant, Northeast Zone; Allan Dias, Southeast Zone; Don Cox, South Central Zone; Harvey Snitzer, Crossroads Zone; Frank Philippi, Atlantic Zone; Ed Smith, Pacific Southwest Zone; Chuck Donkle, North Central Zone; and Carl Thomason, Parliamentarian. Warren Thompson, International Zone; and Tom Sexton, Upper Mississippi Valley Zone were absent. Invited guest, Bob Dudeck, Atlantic Zone Coordinator was also present.

Old Business:

<u>I. Minutes of the January 15, 2023</u>, were unanimously approved, by all board members present, on a motion by Mark Carson, seconded by Harvey Snitzer.

<u>II. Annual Reports</u> received by Committees: Frank Philippi made the motion to accept all reports as presented, Steve Grant seconded the motion. Motion passed unanimously by all board members present.

III. Studebaker GroupWorks progress of implementation: Denny Foust

4100 SDC members have been imported into the Studebaker GroupWorks, of those 1100 have joined. Reminders to join will be sent to those who had not responded in the first invitation. In all cases, we verify SDC membership before and invite is sent to the member.

The letter sent to new SDC members will now include a mention of Studebaker GroupWorks to alert them to the invitation to join. Renewing reminder letters will also have the Studebaker GroupWorks invitation and to remind them to change any of their contact information if there were changes.

Cindy Sale SDC Social Media Administrator, has an extensive background in technology, and has proven to be a valuable asset in this implementation.

IV. Dissolution clause to Bylaws and Policy Procedure Manual and reference to posting the International Meet Policy on the Club Website: Cindy Foust

The Bylaws Committee submitted their recommendation for the inclusion of a Dissolution Clause to the Bylaws and Policy procedure Manual. The Bylaws would include an explanation and reference to the Policy Procedure Manual for the procedure to be followed.

During the Executive Committee meeting held on April 2, Tom Curtis suggested we include a clause stating where any remaining funds/assets would be directed. Don Jones also agreed; both individuals recommended the Studebaker National Museum as the recipient of the remaining funds/assets at time of dissolution. Tom Curtis had suggested the dissolution be put in place before the upcoming International Meet board meeting.

Allan Dias felt the addition of the dissolution clause wasn't urgent at this time and felt it could be delayed. Don Jones explained that numerous other clubs have done so; and it would protect the membership from the possibility of litigation should dissolution of the funds be challenged.

Allan felt we poll the membership before we make any decision. The decision was tabled.

V. TW article regarding SCAMS: Don Jones

Don Jones reported scams are occurring as a result of ads on the forum, which is open to the public, and the ads on the club website. He suggested removing the ads from the website. Other suggestions were to password protect viewing of the ads by requiring one's SDC membership number. Concerns were expressed over vendor input and the involvement in a decision to protect access to the ads on the Website. Ed Smith felt ads on Studebaker GroupWorks would be more secure. Steve Grant felt we should educate the membership so they are more aware of scams. Chuck Donkle recommended the Executive Committee contact the vendors and Mark Wheeler, before taking any action. Denny will contact Milt Yoder and Mark Wheeler for their perspective on the situation.

Don Jones said Mike Jones, TW assistant editor will be publishing an article in an upcoming issue of TW to alert the membership to scams.

VI. IRS Audit results: Jane Stinson

Jane stated we need to pay Federal payroll taxes of approximately \$1800, which includes the years ending 2022. Also, due to changes in the tax laws, we should have been paying taxes on interest earned on the investment accounts. That amount is approximately \$9200.

The CPA firm which handles our tax return and annual audit was not reporting the earnings on the investments. Jane also felt they should have been aware of this change in the reporting laws.

VII. International Meet Committee: Jane Stinson

The International Meet Committee has been working on including ASC and AOAI in our meets. Several ideas have been discussed: the possibility of "sharing" of profits from the meet, based on attendance totals & ratios of ASC/AOAI members to SDC members; or having these clubs host the International Meets following SDC Guidelines.

The International Meet Committee plans to invite representatives from both clubs to be on the committee to discuss options before anything will be enacted. Jane would appreciate ideas from the board.

Tom Curtis relayed those comments from the Studebaker Forum regarding ASC/AOAI inclusion had gotten out of hand, thus the need for this committee.

VIII. Budget: Jane Stinson

Jane reported updated information on YTD income and expense; and suggested making adjustments to the 2023 budget.

Due to changes in the production of TW, expenses and postage costs have been reduced by approximately \$1100/month. Additionally, Ann Turner has discounted her contract by \$500/month.

Don Jones made the motion to make the necessary adjustments to the 2023 budget, Frank Philippi seconded the motion. The motion passed by all board members in attendance.

IX. SNM Intern Scholarship in recognition of Bob Palma: Don Jones

At the April 2nd Executive Committee meeting, we had discussed the establishment of an award in recognition for the contribution Bob Palma has made to SDC over the past 30 years. Don Jones had contacted Pat Slebonick to inquire of possible scholarships. The cost for an intern runs approximately \$2,000/year (9 months, 8-10 hours per week).

Jane expressed concern over funding for the scholarship. Cindy Foust suggested an item/check off box be added to the membership application to generate donations for the scholarship.

Don Jones recommended we establish a Bob Palma Scholarship for an intern. A Bob Palma Scholarship plaque would be displayed in the SNM, and include the recipient of the awarded scholarship each year. Denny Foust made the motion for the establishment of the scholarship; motion was seconded by Harvey Snitzer. Motion passed by all board members present.

X. TW update: Don Jones

Don reviewed the changes to printing costs for TW. The weight of the paper for external and internal pages was changed, this not only decreased production costs, but also resulted in decreased postage costs. The quality of the content remained unchanged.

Digital/electronic issues of TW is also being considered. Don will be conducting a survey in an upcoming issue of TW to see if the membership would opt for digital vs. paper. There would also be a cost savings for going digital, however, Don needs to analyze the savings before setting an amount. We may also see an increase in international memberships with a digital option being available.

New Business:

XI. Proposal to gain new members: Ed Smith

Ed presented an idea of a "Studebaker" theme MONOPOLY game as a possibility to get more individuals to show interest in Studebakers. His thoughts are to get suggestions on naming the MONOPOLY properties and game pieces with a Studebaker theme. He anticipates having a sample MONOPOLY game available at the International Meet in Manitowoc, Wisconsin, where he would take suggestions.

Ed's comment of "There are over 300 variations of MONOPOLY and don't you feel that A STUDEOPOLY would be a great addition to this game and as a way to preserve some Studebaker history and entice new members.

XII. Need to update Chapter information: Denny Foust

When Denny got an inquiry from a new club member regarding the location of a chapter, he went to the website. There, he discovered the chapter information on the website isn't up to date. He discovered wrong or no email addresses, SDC memberships that had lapsed, etc. So, he asked the Zone Directors if they would go back to their Regional Managers to get updated information on the chapters for their Zone on the website.

Allan Dias offered to share the excel spreadsheet he uses to track chapters within his Zone. Allan will share it with all the directors.

V. For the Good of the Order:

Nothing presented.

The meeting adjourned at 5:39 PM Eastern DS Time, on a motion by Cindy Foust, seconded by Frank Philippi.

Respectfully Submitted,

Cindy Foust SDC Secretary

Next meeting dates:

EC: May 7, 2023, at 4PM Eastern DS time SDC BOD: July 16, 2023 at 4PM Eastern DS Time